



**Coming soon!**

## BME QualitySourcing.com

A trusted and certified global supplier database at last.  
A win-win situation for both buyers and suppliers.



**Dr. Holger Hildebrandt**

CEO Bundesverband  
Materialwirtschaft, Einkauf  
und Logistik e.V. (BME)  
Association Materials  
Management, Purchasing and  
Logistics (AMMPL), Germany

*Ladies and Gentlemen,*

*Global Sourcing is becoming more and more important. Efficient cost and quality management is essential for competing successfully in the world markets and keeping up with shortening product and development cycles. Companies, especially buyers, need to identify strong and reliable partners, who will enable them to offer quality products at best prices. China has established itself as one of the leading sourcing markets worldwide, yet it is not easy to identify quality suppliers. The Chinese market is widespread and rarely transparent. Reliable and proven information about potential partners therefore provides companies with a distinct competitive advantage. Through our network as the largest buyers association in Europe, the German Association Materials Management, Purchasing and Logistics (AMMPL/BME) has clearly identified the need for an efficient tool to streamline and speed-up the supplier evaluation process - and to provide existing quality suppliers from China with a platform that makes them visible to potential customers around the world.*

*With BME QualitySourcing.com we have now established that tool. Our database puts buyers in touch with proven quality suppliers from China, for the benefit of both parties. Through our partnerships with international certifiers, our own independent evaluation system and through input from our large membership network we make sure that BME QualitySourcing.com lives up to its name! Our database provides proven, reliable and detailed information about the production scope, capacities, certificates, contact details of the listed suppliers, as well as references and audits from their existing customers.*

*AMMPL/BME is committed to serve the sourcing community and bring its players together. With BME QualitySourcing.com we offer you a tool to make faster, professional decisions, based on proven information. Join the database and see your company reap the benefits immediately!*

*Yours, Holger Hildebrandt*



**Marcus Kersting**

General Manager  
Stiebel Eltron (Tianjin)  
Electric Appliance Co., Ltd



**Anton Pietsch**

Director and  
OPS Representative Asia  
Océ Technologies Asia

"A big advantage of *BME QualitySourcing.com* is the ability to filter suppliers according to detailed product groups and specifications. Listed and verified references by international certifiers or existing buyers about the performance and reliability of the suppliers also have great value for us. Easy access to this information does considerably speed-up the process of identifying new potential partners."

"We buy quality. For us, a supplier database needs to be reliable and focused on high product standards. *BME QualitySourcing.com* delivers this and thereby creates a win-win-situation for both sides. Not only the buyers but also the proven quality-suppliers will benefit from a trusted platform."

# A trusted and certified global supplier database

Identifying strong, reliable suppliers in China and other markets is becoming increasingly more important. The key question therefore remains: How to find the best partners for solid and trusted business relationships?

BME QualitySourcing.com is an exclusive electronic database of qualified Chinese and global suppliers, operated by Europe's largest buyer network – the BME.

## Benefits for Members and Buyers

- Get in direct contact with proven, qualified suppliers
- Listed suppliers are certificated or have buyers positive references – verified by BME
- Improve your margins by cutting out agents (middlemen)
- Free to use for BME Corporate members
- Closed Platform – strictly observed by BME



## Certified Database

- Supplier's certification by international agency (e.g TUV)
- Buyers' references – verified by BME

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BME QualitySourcing.com builds the bridge between international buyers and BME Members who are looking for high-quality purchases and proven, reliable suppliers in China and other markets.

## Quality assured suppliers

- Pre-qualified – qualified by BME's well known certification partners to international standards
- Tested – Full certification and/or audit by international agency/company
- Well-established – supplier references from buyers, verified by BME

## Create a win-win situation

Be a part of a growing database. Share with us the details of your trusted suppliers and we will invite them to list in BME QualitySourcing.com. Your identity and relationship to them will remain anonymous.

## SUPPLYON Technology Partner:

With several thousand customers in more than 70 countries, SupplyOn is the world's largest provider of web-based services for supply chain management in the automotive and manufacturing industry.

## BME in China

- **2005:** Establishment of lead buyer group in Shanghai area where the German-language purchasing community meets to exchange information from the field
- **Since 2006:** Partnership between BME and International Sourcing Fair in Shanghai
- **2007:** BME brings 30 German companies together on a joint booth at the International Sourcing Fair in Shanghai
- **2008:** BME's Shanghai office opened
- **2008:** Establishment of a lead buyer group in Beijing/Tianjin (additional locations in Asia planned)
- **2008:** Participation of 40 German companies under the umbrella of BME at the International Sourcing Fair in Shanghai; with BME seminars and workshops
- **2008:** Cooperation with China International Auto Parts Expo (CIAPE), Beijing

Free of charge to  
BME Corporate Members

Non-Member Fee: 1000 EUR per year  
(for three user accounts)



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## How to get in touch with us:

Fill in the form below and fax it back to us  
or send an email to [olaf.holzgrefe@bme.de](mailto:olaf.holzgrefe@bme.de)

## Fax back to BME

at +49 / (0)69 / 3 08 38 189

Company Name	BME Membership Number
Complete address (Street / ZIP / City / Country)	
Contact person (Title / First Name / Last Name or Given Name)	
E-Mail	Phone

## Please send me:

- More information about BME QualitySourcing.com
- More information about introducing suppliers
- More information about BME and its member benefits
- A BME membership application form

**For more information and support, please call us: +49 / (0) 69 / 3 08 38 343**

## Your contacts:

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