Engage with fellow European procurement leaders for benchmarks and insights

- How to take procurement to the next level and make it a driver for innovation and value creation for the business while still effecting the bottom line
- How to win the war for millennial talents using new ways of leadership and embracing clarity and a sharing mindset
- How to adopt to disruptive technologies such as AI and RPA and use it to re-shape the role of procurement becoming a strategic partner

www.bme-epe.com
14th BME European Procurement Excellence Summit

In its 14th year BME's European Procurement Excellence Summit will once again offer a high level platform for intense exchange and high-quality networking to Procurement Executives from Europe’s leading companies. Once again designed as an invitation-only event the European Procurement Excellence Summit offers attendees valuable insights into how to benefit from a changing playing field and create a forward momentum that allows anchoring the relevance of the procurement function in the value creation process of tomorrow’s business.

The 14th BME European Procurement Excellence Summit will bring together thought leaders, highly regarded mentors and influencers whose experiences benefit their organizations and inspire the business ecosystem they operate in. Through inspirational keynotes and small, interactive working groups we aim to contribute to enable Europe’s Procurement Executives to meet every challenge ahead.

Target audience: Chief Procurement Officers, Procurement Top Executives (SVPs & VPs), Directors Strategic Procurement, Heads of Supply Chain Management/Global Sourcing from leading European companies

Who is confirmed: Marcus A. Wassenberg, CFO, Rolls-Royce Power Systems AG | Brian Gjerstrup, CPO/ Director Country Procurement, TeliaSonera | Michael Stietz, Head of Purchasing – PMTC Corporate Purchasing, Körber AG | Charlotte de Brabandt, Global Procurement, Johnson & Johnson, ISM 30 under 30-Megawatt Winner 2018 | Christoph Kolbe, Head of Procurement Tribe, IBM DACH Market, IBM Deutschland GmbH | Aamir Shaukat, CPO, Jacobs Douwe Egberts | John Everett, EMEA Purchasing Director, Dow Chemical

2nd European Supply Chain Excellence Summit

The Supply Chain Management sector is undergoing a major metamorphosis. For a long time the distribution of roles was clear: product development, marketing and production set the tone within most organizations. They defined products and features for market success. Supply chain optimization essentially had the function of further optimizing cost structures and ensuring delivery capability. But times are changing radically and so are the boardroom conversations of Chief Supply Chain Officers. Let's get ready.

Target audience: Chief Supply Chain Officers, Supply Chain Top Executives (SVPs & VPs), Directors Supply Chain & Procurement, Heads of Supply Chain Management/Global Sourcing from leading European companies

Who is confirmed: Dr. Dirk Holbach, Corporate Senior Vice President Supply Chain Laundry & Home Care, Henkel Global Supply Chain B.V. | Johannes Giloth, Chief Procurement Officer & SVP of Nokia Operations SCP, Nokia | Michael Janssen, Senior Vice President Supply Chain & Business Development, Klöckner Metals Operations GmbH | Stefan Kluge, Senior Director Strategy & Program Foundry and OSAT Management, Intel Corporation | Michael Liesfeldt, VP Global Supply Chain Management, ARLANXEO, a wholly owned subsidiary of Saudi Aramco | Maeve Magner, Innovation for Impact | Roland Seckler, Vice President Global Supply Chain Operations, Ypsomed AG | Carlo Peters, Principal Consultant, Buck Consultants International | Ralph Grothmann, Principal Consultant for Predictive Analytics, Siemens AG | Bjoern Neal Kirchner, VP Supply Chain Management, Hartmann Group | Konstantin Wittfeld, Logistics Network Operations Leader, Pfizer | Mo Hussain, Global Forecasting Manager, ViiV Healthcare, a GSK subsidiary | Sebastian Müller, Logistics Strategy & Trade Compliance, Global Logistics Capacity & 4PL Management, F.Hoffmann-La Roche Ltd.
14th European Procurement Excellence

Building a strong team for upcoming challenges – Prepare for the final stage of transformation

**Human factor first:** Attracting, retraining and managing millennial talent for a strong procurement organization

**Technology:** How to make the most of disruptive technologies, next level automation, cognitive procurement and collaboration through networks

**Strategy & Process:** Smart adoption to the revolutionary change on the way procurement operates

Pre-Conference Dinner: 24th June 2019
Conference Day: 25th June 2019

Hotel Taschenbergpalais I Dresden I Germany

Sharing ideas between Procurement and Supply Chain – Discover our brand new parallel program. This year you will meet even more experts from the supply chain function – Get ready to share your ideas and widen your horizon!
EPE 2019

What to expect from the summit

The Excellence Experience: Procurement meets Supply Chain at our parallel European Supply Chain Excellence Summit (ESCE). Exchange views with your colleagues from supply chain and get a wider perspective.

This year we offer even more interactive group discussions together you’re your colleagues from Supply Chain. Benefit from four parallel Round Tables and choose two of your favorite subjects to dive deeper into the topics.

100% new industry speakers compared to 2018 – We have put much effort into finding the latest case studies from all over Europe. Discover a fresh agenda with never before heard case studies.

BME e.V. is Europe’s leading non-profit industry association for procurement, supply chain management, and logistic professionals. Our associated companies represent 1.25 trillion € annual purchasing volume. With a proven track record as a professional and neutral organizer of yearly more than 900 seminars, conferences and congresses BME is the perfect host for a high-level procurement congress.
Crossing functional boarders: Transforming procurement & supply chain for tomorrow’s business

There is no doubt that every successful purchasing and supply chain manager is up to date when it comes to mastering the current challenges in their respective area. However, true success in the future will be largely determined by working shoulder to shoulder with all other areas of the business. This close interaction enables the collection, analysis and dissemination of information that supports the company’s best possible decision-making at the individual level.

This is exactly where the 14th European Procurement Excellence Summit (EPE) and the 2nd European Supply Chain Excellence Summit (ESCE) come in, both taking place on 25 June 2019 in Dresden. The summit answers important questions about the digital networking of all links in the value and supply chains. It also sees itself as a top-class platform for the intensive exchange and high-quality networking of purchasing and supply chain managers from top European companies. This year again, the summit will provide you with valuable insights into how you can successfully react to the megatrends of globalisation and digitisation and how you can profit in the best possible way from the changing framework conditions.

The EPE will take place parallel to the European Supply Chain Excellence Summit (ESCE). With both summits under one roof, you will have the opportunity to think beyond silos, exchange forward-looking ideas and develop collaborative solutions for procurement and supply chains together with Europe’s most creative minds. But that’s not all: The congress hotel Taschenbergpalais Kempinski Dresden guarantees you an exclusive environment to be inspired by leading CPOs and CSCOs through innovative ideas, fresh thinking and meaningful interaction with like-minded people.

The aim of both event formats is to intensify cooperation among leading European purchasing and supply chain managers. Both the EPE and the ESCE will give you practical business advice on how to make your procurement the engine of innovation and value creation for your company. You can also look forward to experienced keynote speakers who will discuss new forms of personnel management with you so that you can win the War for Talents. Last but not least, we focus on new disruptive technologies such as Robotic Process Automation (RPA) or Artificial Intelligence (AI) and discuss with you in small, interactive working groups how your supply chain & procurement can become the enabler of digital transformation.

Let me conclude by saying: Be part of our procurement and supply chain community! I am looking forward to seeing you at the event!

Dr. Silvius Grobosch
Chief Executive Officer (CEO), Association for Supply Chain Management, Procurement and Logistics (BME)
MEET OUR EXPERT CONTRIBUTORS:

Amongst others, you will meet the following experts:

Marcus A. Wassenberg  
CFO

Brian Gjerstrup  
CPO/ Director Country Procurement

Michael Stietz  
Head of Purchasing – PMTC Corporate Purchasing

Rolls-Royce Power Systems AG

Charlotte de Brabandt  
30 under 30 Supply Chain Stars, Mega Watt winner 2018

ISM  
Institute for Supply Management

Christoph Kolbe  
Head of Procurement DACH

Charlotte de Brabandt  
30 under 30 Supply Chain Stars, Mega Watt winner 2018

Aamir Shaukat  
CPO

IBM

John Everett  
EMEAI Purchasing Director

Klaus Staubitzer  
CPO & Head of Supply Chain

Siemens

Beate Dillmann  
Head of Global Purchasing Services

Triton
PRE-SUMMIT EVENING EVENT

Monday, 24th June 2019 | 19.00 – 23.00

Join our dinner at Residenzschloss and an exclusive museum tour – Take advantage of this opportunity to expand your network, meet your peers before the Summit begins and listen to an exciting keynote from

Schedule:

From 19.00    Check in and reception

19.20     Opening address
by Florian Böhme, amazon business
Director, Amazon Business DACH & CEE

19.30     Dinner Speech

20.00     Networking opportunity incl. buffet and music

From 21:30 Exclusive nighttime museum tour: Historisches Grünes Gewölbe (Historic Green Vault) at the Residenzschloss

Gold, rock crystal and diamonds seem to want to outshine each other in the treasury of August the Strong, which he built between 1723 and 1730. Today, old and new coalesce in the Grünes Gewölbe at the Residenzschloss: While the Historisches Grünes Gewölbe (Historic Green Vault) allows visitors to immerse themselves in the authentically restored rooms of the treasury, the Neues Grünes Gewölbe (New Green Vault) shows selected exhibits, impressively illuminated behind glass.
<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Speaker/Details</th>
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<tbody>
<tr>
<td>08.00</td>
<td>Check-in and Welcome Refreshments</td>
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<tr>
<td>09.00</td>
<td>Opening address EPE 2019</td>
<td>Horst Wiedmann, President, BME e.V., Executive Vice President, Head of Strategic Materials Management and Central Services, ZF Group, ZF Friedrichshafen AG</td>
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<tr>
<td>09.10</td>
<td>Opening remarks by the chairman</td>
<td>Dr. Thomas Andressen, Vice President, Operations Excellence and Digitalization Operations and Technical Excellence Center (OTEC), K+S Aktiengesellschaft</td>
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<tr>
<td>09.15</td>
<td>OPENING KEYNOTE: Talent Development and Retention in Procurement</td>
<td>Aamir Shaukat, CPO, Jacobs Douwe Egberts</td>
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| 09.45 | CPO Panel Discussion: Procurement 2025 – From evolution to revolution | Moderatorin: Beate Dillmann, Head of Global Purchasing Services, West Park Management Services GmbH (Triton Partners)  
Panelists:  
Klaus Staubitze, CPO & Head of Supply Chain, Siemens AG  
Aamir Shaukat, CPO, Jacobs Douwe Egberts  
Vlatka Sunjka, Head of Group Procurement, Hamburger Hafen und Logistik Aktiengesellschaft  
Olaf Schoene, CPO, Axpo Holding AG |
| 10.30 | CFO-KEYNOTE: If culture eats strategy for breakfast, will digitalization be lunch? | Marcus A. Wassenberg, CFO, Rolls-Royce Power Systems AG |
| 11.00 | Networking Break and Refreshments                                    |                                                                               |
| 11.30 | Interactive Round Table Session – Join two discussions of your choice, each round takes 40 minutes | ESCe Meet your supply chain peers for shared round tables.  
Round Table 1 – The fourth industrial revolution is creating highly complex and interdependent supply chains – Are You Prepared to Take the Risk..?  
Ulf Venn, Director | Sales EMEA & APAC, Resilience360  
Round Table 2 – Eliminating manual processes efficiently by applying Artificial Intelligence in procurement – How to fully digitize procurement so that mistakes are avoided, seamless B2B-workflows are ensured and all of your partners are electronically connected  
Reinald Schneller, Geschäftsführer, Netfira GmbH  
Round Table 3 – The Bottom Line of Sustainability & Compliance  
Simon Jaehnig, Co-Founder / Head of Sales & Partner Management, Integrity Next GmbH  
Round Table 4 – Diverse teams as competitive advantage – Your Influence on Gender Diversity  
John Everett, EMEAI Purchasing Director, Dow Chemical  
Round Table 5 – FACTOR 4 THINKING in Procurement & Supply – Win the sustainable future  
Jan-Patrick Willmes, CPO, Die Schweizerische Post |
AGENDA
Tuesday, 25th June 2019

12.10 Changeover break – choose your second roundtable

12.15 – 12.55 ROUND TABLES 6 – 10

Round Table 6 – Procurement Transformation – No Problem? Which pitfalls and obstacles can you expect on your way ahead and how to overcome them?
Benefit from an interactive exchange with your procurement colleagues.
Andreas Pohle, Managing Partner, a.m.consult GmbH
Lorenz Kleinert, Project Manager, a.m.consult GmbH

Round Table 7 – tba
Thomas Kofler, Account Executive, Tradeshift

Round Table 8 – Transforming your procurement through technology
Andreas Ritter, Senior Account Executive, Ivalua

Round Table 9 – Implementing RPA in Procurement – How to motivate teams to drive efficiency
Marc Westphalen, Head of Procurement Excellence, Beiersdorf AG

Round Table 10 – tba
Matthew O’Byrne White, Market Adviser, Enterprise Ireland

13.00 Networking luncheon

14.30 Mental Resilience Masterclass
• Learn how to perform well and feel more positive in any pressure situation.
• Discover a powerful technique to build lasting inner confidence at work and socially.
• Learn how high achievers benefit from the ‘Five Key Pillars of Mental Resilience’
• Learn a technique to quickly change from a negative to a positive mindset.

John Dabrowski, International Speaker and Former England Basketball Player, Expert on Mental Resilience & Confidence Building

15.00 IBM Procurement’s transformation into the Digital Era
• How Data & Analytics, RPA and Artificial Intelligence is changing the way we work in procurement
• What are the skills our buyers will need in the future and how their role is changing

Christoph Kolbe, Head of Procurement DACH, IBM Deutschland GmbH

15.30 Leading in an up-coming Millenial World
• How millennials are causing disruption to leadership
• How can the leaders of tomorrow motivate and retain their workforce
• adopting flexibility while embracing clarity and a sharing mindset

Charlotte de Brabandt, Global Procurement, Johnson & Johnson, ISM 30 under 30-Megawatt Winner 2018

16.00 Networking Break and Refreshments

16.30 Focus now - People & Culture in Purchasing
• Define the right strategy
• Establish a common culture
• Enable future organization

Michael Stietz, Head of Purchasing – PMTC Corporate Purchasing, Körber AG

17.00 From pure cost-cutting to value creation – How procurement can climb up the value chain by creating analytic insights and innovation for the business
• The analytic value of strategic procurement
• From spend management to business analytics – the need for a new job profile in procurement

Brian Gjerstrup, CPO/ Director Country Procurement, TeliaCompany

17.30 Closing remarks of the chair

17.45 End of EPE 2019
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THANK YOU for supporting this unique event!

Partners

amazon business

Amazon Business is a marketplace that combines the selection, convenience and value customers have come to know and love from Amazon, with a range of unique features and benefits tailored to businesses of every size. Amazon Business provides easy access to millions of business products at competitive, low prices - everything from IT, office and lab equipment to education and food-service supplies. Amazon Business customers also enjoy VAT exclusive pricing and invoicing, pay-by-invoice as a payment method, multi-user business accounts, approval workflows, purchase system integration, reporting and analytics functionalities, dedicated customer support and much more.

amc Group – We are a consulting firm specialized in procurement including our own Procurement Academy, Procurement Workforce Services and Procurement Apps. Our holistic consulting approach supports our customers during the transformation of their procurement & supply chain, developing it to the next level. Together we make your procurement and supply chain ready for the future of Industry 4.0 and the digitization.

Enterprise Ireland is the trade and innovation agency of the Irish Government and one of the world’s largest seed capital investors. We are responsible for building long-term business relationships between international companies and cutting-edge Irish partners in sectors such as engineering, electronics, construction, life sciences and ICT. Our industry experts understand your needs and can introduce you to a shortlist of innovative Irish companies that can deliver on them.
IntegrityNext enables organizations to monitor 100% of their suppliers for sustainability and compliance in order to meet the regulatory requirements. The IntegrityNext platform automatically obtains the required supplier self-assessments and certificates while monitoring social media for malpractice and reputational risks. Among others, IntegrityNext covers Anti-Bribery & Anti-Corruption, Environmental Protection, Human Rights & Labor, Health & Safety, Supply Chain Responsibility, Data Protection, Cyber Security, Business Continuity, Quality Management, Financial Information, Blacklist Checks, Trading Partner Security and Conflict Minerals.


The innovative Netfira platform provides an all-in-one software solution, which automates all of your operative procurement and sales processes. Hence, there is finally time to focus on the strategic tasks! Regardless of the kind of data or documents, Netfira allows a seamless digital exchange between all business partners. Thus, orders, invoices, ASNs etc. can digitally be transferred, verified and completely automatically processed. Data accuracy: 100%! The onboarding of partners, which works via app and is based on AI, takes some minutes only.

Resilience360 is an innovative platform that helps companies to visualize, track and protect their business operations. The solution facilitates intuitive supply chain visualization, tracks shipments and ETAs across different transport modes and enables near real-time monitoring of incidents capable of disrupting supply chains. Resilience360 easily integrates with business systems and helps companies keep track of risk in combination with their business performance indicators. It enables companies to better ensure business continuity, building risk profiles based on over 31 risk databases, and identifying critical hotspots using heat-maps to mitigate risks and to turn potential disruptions into a competitive advantage.
h&z The consultancy with Head, Heart & Hand

h&z is an internationally operating management consulting firm specializing in business transformation. Our expertise lies in business excellence, procurement and supply chain, production and technology, sales and growth, as well as financial services. Since 1997 we have been using our „head, heart and hand“ philosophy to successfully support clients in large and medium-sized companies within the industrial and financial service sectors. We are located in Munich, Dusseldorf, Paris, Vienna and Zurich.

Onventis Cloud Procurement Network – The Onventis Cloud Procurement Network connects B2B business processes for buyers and suppliers – simply and securely. Onventis has optimized its e-procurement solutions for medium-sized enterprises. In addition to integrated purchasing processes for strategic and operational procurement, the all-in-one procurement network includes on-demand content integration as well as networking possibilities across corporate boundaries. Worldwide, over 350,000 registered users create over 5.5 billion Euro purchasing volume with the Onventis cloud procurement network.

INFORM develops software to optimize business processes with Digital Decision Making based on Artificial Intelligence and Operations Research. The company supplements classic IT systems and increases the profitability and resilience of many companies. Over 750 software engineers, data analysts and consultants serve over 1,000 customers worldwide from various industries, such as container terminals, commercial airports, financial services providers and manufacturing companies among others.
Kerkhoff Group - Side by side with our customers we develop tailored solutions leading to operational excellence and substantial profitability increase. As a privately-held company, we have grown organically with our customer’s requirements over the decades and work in interdisciplinary teams, which evolve innovative and intelligent solutions for supply chain, procurement and production.

TALENT-net supports companies in all aspects concerning the human success factor in procurement, logistics and supply chain. We will find your specialist. Your visionary leader. The unconventional thinker. The Interim Manager. And the Digital Native. We identify high potentials – on the external market and within your organisation. Our customized qualification measures will boost the performance of your employees. Together with our partner the Fraunhofer IML, we measure the maturity level of your organization and optimize your digitization strategy. We will make your team fit for Procurement and Supply Chain 4.0.

BCI Global (BCI) is a leading International boutique location selection and supply chain management consulting firm. BCI offers consulting and implementation services all over the globe in the area of: go-to-market strategy; supply chain strategy; network design; transport network and carrier mix optimization; inventory management; S&OP; insourcing/outsourcing of logistics and manufacturing and location/site selection.

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KNOWLEDGE PARTNER
| **What** | **EPE Summit 2019**  
14th European Procurement Excellence Summit |
|---|---|
| **When** | **Pre-Event Get-together at the Residenzschloss**  
**Monday, 24th June 2019**  
**Summit Day**  
**Tuesday, 25th June 2019** |
| **Where** | **Hotel Taschenbergpalais Kempinski | Dresden | Germany**  
Taschenberg 3  
01067 Dresden | Germany  
Phone: +49 351 49120  
Fax: +49 351 4912 812  
Email: reservations.taschenbergpalais@kempinski.com  
Web: www.kempinski.com/dresden |
| **Host** | **Association for Supply Chain Management, Procurement and Logistics (BME)** |
| **Fee** | **Free admission**  
Delegates are admitted only on personal invitation by BME  
* BME reserves the right to qualify your registration before granting this offer.  
Solution and service providers are welcome to take part as sponsoring partners of the event. |
| **Peer group** | **Executives and senior procurement professionals from international industrial groups**  
* BME reserves the right to qualify your registration before granting this offer.  
Solution and service providers are welcome to take part as sponsoring partners of the event. |
REGISTRATION FORM

- Yes, I would like to register, free of charge (Summit Day, Tuesday, 25th June 2019)
- Pre-Event Get-together, Monday, 24th June 2019
- Yes, I am a service/solution provider. Please contact me to discuss my possibilities to participate.

PLEASE COMPLETE WITH ATTENDEE INFORMATION

Last Name, First Name:

Company:

Position, Division:

Phone, Fax:

Email:

Street or P.O. Box:

Postal/ZIP Code, City, Country:

Date, Signature:

* A limited number of hotel rooms have been reserved for conference attendees at a special rate. For more information please visit our website at www.bme-epe.com
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