2nd European Supply Chain Excellence Summit

Hotel Taschenbergpalais Kempinski Dresden | Germany
Pre-Conference Dinner: 24th June 2019
Conference Day: 25th June 2019

Enabling attendees to drive transformation through positioning, acceleration and collaboration

- Europe’s top CSCOs and CPOs under one roof: Europe’s most creative and transformative minds in supply chain and procurement in one place to address the industry’s most complex and rapidly evolving demands
- Intimacy: Exclusive setting to inspire innovation, fresh thinking and meaningful interaction amongst peers
- Unrivalled networking: Limited amount of participants, small-group sessions and a high-class atmosphere function as the perfect catalyst for building valuable business connections in and outside your regular peer group

www.bme.de/esce
2nd European Supply Chain Excellence Summit

The Supply Chain Management sector is undergoing a major metamorphosis. For a long time the distribution of roles was clear: product development, marketing and production set the tone within most organizations. They defined products and features for market success. Supply chain optimization essentially had the function of further optimizing cost structures and ensuring delivery capability. But times are changing radically and so are the boardroom conversations of Chief Supply Chain Officers. Let’s get ready.

Target audience: Chief Supply Chain Officers, Supply Chain Top Executives (SVPs & VPs), Directors Supply Chain & Procurement, Heads of Supply Chain Management/Global Sourcing from leading European companies

Who is confirmed: Dr. Dirk Holbach, Corporate Senior Vice President Supply Chain Laundry & Home Care, Henkel Global Supply Chain B.V. | Johannes Giloth, Chief Procurement Officer & SVP of Nokia Operations SCP, Nokia | Michael Janssen, Senior Vice President Supply Chain & Business Development, Klöckner Metals Operations GmbH | Stefan Kluge, Senior Director Strategy & Program Foundry and OSAT Management, Intel Corporation | Michael Liesfeldt, VP Global Supply Chain Management, ARLANXEO, a wholly owned subsidiary of Saudi Aramco | Maeve Magner, Innovation for Impact | Roland Seckler, Vice President Global Supply Chain Operations, Ypsomed AG | Carlo Peters, Principal Consultant, Buck Consultants International | Ralph Grothmann, Principal Consultant for Predictive Analytics, Siemens AG | Bjoern Neal Kirchner, VP Supply Chain Management, Hartmann Group | Konstantin Wittfeld, Logistics Network Operations Leader, Pfizer | Mo Hussain, Global Forecasting Manager, ViiV Healthcare, a GSK subsidiary | Sebastian Müller, Logistics Strategy & Trade Compliance, Global Logistics Capacity & 4PL Management, F.Hoffmann-La Roche Ltd.

14th BME European Procurement Excellence Summit

In its 14th year BME’s European Procurement Excellence Summit will once again offer a high level platform for intense exchange and high-quality networking to Procurement Executives from Europe’s leading companies. Once again designed as an invitation-only event the European Procurement Excellence Summit offers attendees valuable insights into how to benefit from a changing playing field and create a forward momentum that allows anchoring the relevance of the procurement function in the value creation process of tomorrow’s business.

The 14th BME European Procurement Excellence Summit will bring together thought leaders, highly regarded mentors and influencers whose experiences benefit their organizations and inspire the business ecosystem they operate in. Through inspirational keynotes and small, interactive working groups we aim to contribute to enable Europe’s Procurement Executives to meet every challenge ahead.

Target audience: Chief Procurement Officers, Procurement Top Executives (SVPs & VPs), Directors Strategic Procurement, Heads of Supply Chain Management/Global Sourcing from leading European companies

Who is confirmed: Marcus A. Wassenberg, CFO, Rolls-Royce Power Systems AG | Brian Gjerstrup, CPO/ Director Country Procurement, TeliaSonera | Michael Stietz, Head of Purchasing – PMTC Corporate Purchasing, Körber AG | Charlotte de Brabandt, Global Procurement, Johnson & Johnson, ISM 30 under 30-Megawatt Winner 2018 | Christoph Kolbe, Head of Procurement Tribe, IBM DACH Market, IBM Deutschland GmbH | Aamir Shaukat, CPO, Jacobs Douwe Egberts | John Everett, EMEA Purchasing Director, Dow Chemical
2nd European Supply Chain Excellence Summit

A true peer-for-peer executive event: Transforming supply chain for tomorrow’s business

- Digital supply chain strategy & technology platforms
- Collaboration best practices in a globalized, digitalized economy
- Leading the digital transformation – beyond the pilot
- Effective S&OP processes to drive better business results
- Unlocking value and integrating it back into operations
- Future jobs, talent scarcity, culture & cognitive diversity
- The role of the Supply Chain in the battle for customers
- Sustainability & ethical supply chains versus efficiency paradigm

Sharing ideas between Supply Chain and Procurement – Discover our brand new parallel program. In light of the “shared intelligence” approach, we will offer joint sessions to actively foster networking and exchange among procurement and supply chain executives. Be part of the procurement and supply chain community and benefit from our sharing approach!
THE EUROPEAN EXCELLENCE EXPERIENCE 2019

Crossing functional boarders: Transforming procurement & supply chain for tomorrow’s business

There is no doubt that every successful purchasing and supply chain manager is up to date when it comes to mastering the current challenges in their respective area. However, true success in the future will be largely determined by working shoulder to shoulder with all other areas of the business. This close interaction enables the collection, analysis and dissemination of information that supports the company’s best possible decision-making at the individual level.

This is exactly where the 14th European Procurement Excellence Summit (EPE) and the 2nd European Supply Chain Excellence Summit (ESCE) come in, both taking place on 25 June 2019 in Dresden. The summit answers important questions about the digital networking of all links in the value and supply chains. It also sees itself as a top-class platform for the intensive exchange and high-quality networking of purchasing and supply chain managers from top European companies. This year again, the summit will provide you with valuable insights into how you can successfully react to the megatrends of globalisation and digitisation and how you can profit in the best possible way from the changing framework conditions.

The EPE will take place parallel to the European Supply Chain Excellence Summit (ESCE). With both summits under one roof, you will have the opportunity to think beyond silos, exchange forward-looking ideas and develop collaborative solutions for procurement and supply chains together with Europe’s most creative minds. But that’s not all: The congress hotel Taschenbergpalais Kempinski Dresden guarantees you an exclusive environment to be inspired by leading CPOs and CSCOs through innovative ideas, fresh thinking and meaningful interaction with like-minded people.

The aim of both event formats is to intensify cooperation among leading European purchasing and supply chain managers. Both the EPE and the ESCE will give you practical business advice on how to make your procurement the engine of innovation and value creation for your company. You can also look forward to experienced keynote speakers who will discuss new forms of personnel management with you so that you can win the War for Talents. Last but not least, we focus on new disruptive technologies such as Robotic Process Automation (RPA) or Artificial Intelligence (AI) and discuss with you in small, interactive working groups how your supply chain & procurement can become the enabler of digital transformation.

Let me conclude by saying: Be part of our procurement and supply chain community!

I am looking forward to seeing you at the event!

Dr. Silvius Grobisch
Chief Executive Officer (CEO), Association for Supply Chain Management, Procurement and Logistics (BME)
MEET OUR EXPERT CONTRIBUTORS:

Amongst others, you will meet the following experts:

- **Dr. Dirk Holbach**  
  Corporate Senior Vice President  
  Supply Chain Laundry & Home Care

- **Johannes Giloth**  
  Chief Procurement Officer & SVP of  
  Nokia Operations SCP

- **Michael Janssen**  
  Senior Vice President Supply Chain &  
  Business Development

- **Stefan Kluge**  
  Senior Director Strategy & Program  
  Foundry and OSAT Management

- **Michael Liesfeldt**  
  VP Global Supply Chain Management

- **Roland Seckler**  
  Vice President  
  Global Supply Chain Operations

- **Bjoern Neal Kirchner**  
  VP Supply Chain Management

- **Maeve Magner**  
  Innovation for Impact

- **Mo Hussain**  
  Global Forecasting Manager

- **Carlo Peters**  
  Principal Consultant

- **Sebastian Müller**  
  Logistics Strategy & Trade Compliance,  
  Global Logistics Capacity & 4PL Management

- **Ralph Grothmann**  
  Principal Consultant for  
  Predictive Analytics

- **Konstantin Wittfeld**  
  Logistics Network Operations Leader
PRE-SUMMIT EVENING EVENT

Monday, 24th June 2019 | 19.00 – 23.00

Join our dinner at Residenzschloss and an exclusive museum tour – Take advantage of this opportunity to expand your network, meet your peers before the Summit begins and listen to an exciting keynote from

Schedule:

From 19.00  Check in and reception

  19.20  Opening address
  by Florian Böhme, amazonbusiness
  Director, Amazon Business DACH & CEE

  19.30  Dinner Speech

  20.00  Networking opportunity incl. buffet and music

From 21:30  Exclusive nighttime museum tour: Historisches Grüns Gewölbe (Historic Green Vault) at the Residenzschloss

Gold, rock crystal and diamonds seem to want to outshine each other in the treasury of August the Strong, which he built between 1723 and 1730. Today, old and new coalesce in the Grünes Gewölbe at the Residenzschloss: While the Historisches Grünes Gewölbe (Historic Green Vault) allows visitors to immerse themselves in the authentically restored rooms of the treasury, the Neues Grünes Gewölbe (New Green Vault) shows selected exhibits, impressively illuminated behind glass.
AGENDA
Tuesday, 25th June 2019

08.00  Check-in and Welcome Refreshments

09.00  Opening address ESCE 2019
Dr. Silvius Grobosch, Chief Executive Officer (CEO), Association for Supply Chain Management, Procurement and Logistics, (BME)

09.10  Opening remarks by the chairwoman
Maeve Magner, Innovation for Impact

09.15  KEYNOTE
Digital Supply Chain Transformation driving Customer & Business Value
- Supply chain transformation driven by technology opportunities
- Profitable growth achievement by Identification, pilotation, evaluation and upscaling of technology opportunities
- Transformation of a large scale supply chain towards a digital future
Dr. Dirk Holbach, Corporate Senior Vice President Supply Chain Laundry & Home Care, Henkel Global Supply Chain B.V.

09.45  Panel Discussion: The foundation for successful Third-Party Logistics Relationships
Moderator: Carlo Peters, Principal Consultant, Buck Consultants International
Panelists:
Konstantin Wittfeld, Logistics Network Operations Leader, Pfizer
Sebastian Müller, Logistics Strategy & Trade Compliance, Global Logistics Capacity & 4PL Management, F.Hoffmann-La Roche Ltd.

10.30  KEYNOTE
Digital supply chain: How to become industry benchmark
- All supply chains are going through different maturity levels.
  The next one is all around customer continuity.
- Supply chain digitalization is the key success factor to achieve a customer continuity.
- The 6 Levels of supply chain digitalization
Johannes Giloth, Chief Procurement Officer & SVP of Nokia Operations SCP, Nokia

10.40  Networking Break and Refreshments

11.00  Interactive Roundtable Session – Join two discussions of your choice, each round takes 40 minutes

11.30  ROUND TABLES 1 – 5
Round Table 1 – The fourth industrial revolution is creating highly complex and interdependent supply chains - Are You Prepared to Take the Risk..?
Ulf Venne, Director | Sales EMEA & APAC, Resilience360
Round Table 2 – Eliminating manual processes efficiently by applying Artificial Intelligence in procurement – How to fully digitize procurement so that mistakes are avoided, seamless B2B-workflows are ensured and all of your partners are electronically connected
Reinald Schneller, Geschäftsführer, Netfira GmbH
Round Table 3 – The Bottom Line of Sustainability & Compliance
Simon Jaehnig, Co-Founder / Head of Sales & Partner Management, Integrity Next GmbH
Round Table 4 – Diverse teams as competitive advantage – Your Influence on Gender Diversity
John Everett, EMEAI Purchasing Director, Dow Chemical
Round Table 5 – FACTOR 4 THINKING in Procurement & Supply – Win the sustainable future
Jan-Patrick Willmes, CPO, Die Schweizerische Post

12.10  Changeover break – choose your second roundtable

12.15  ROUND TABLES 6 – 10
Round Table 6 – Procurement Transformation – No Problem?
Which pitfalls and obstacles can you expect on your way ahead and how to overcome them?
Benefit from an interactive exchange with your procurement colleagues.
Andreas Pohle, Managing Partner, a.m.consult GmbH
Lorenz Kleinert, Project Manager, a.m.consult GmbH
AGENDA
Tuesday, 25th June 2019

Round Table 7 – tba
Thomas Kofler, Account Executive, Tradeshift

Round Table 8 – Transforming your procurement through technology
Andreas Ritter, Senior Account Executive, Ivalua

Round Table 9 – Implementing RPA in Procurement – How to motivate teams to drive efficiency
Marc Westphalen, Head of Procurement Excellence, Beiersdorf AG

Round Table 10 – tba
Matthew O’Byrne White, Market Adviser, Enterprise Ireland

13.00 Networking Luncheon

14.30 DIALOGUE
Leadership and Millennials talk face to face
• The organisational perspective on attracting/retaining and developing millennials professionals
• The millennials perspective on what millennials really want at work

15.00 KEYNOTE
The role of S/4 HANA implementation in digital transformation and its impact on supply chain process
• What are the main drivers to change to S/4 HANA now?
• How to take the technology implementation from local to global scale
• The impact on supply chain processes and new way of working
Michael Liesfeldt, VP Global Supply Chain Management, ARLANXEO, a wholly owned subsidiary of Saudi Aramco

15.30 Panel discussion: The role of the Supply Chain in the battle for customers
Panelists:
Roland Seckler, Vice President Global Supply Chain Operations, Ypsomed AG
Ralph Grothmann, Principal Consultant for Predictive Analytics, Siemens AG
Michael Janssen, Senior Vice President Supply Chain & Business Development, Klöckner Metals Operations GmbH

16.00 Networking Break and Refreshments

16.30 KEYNOTE
S&OP Journey – Why the quest for ONE number still matters
• Sharing of key learnings and practical insights
• Linking SCM-process view with organisational reality
• Achieving sustainable results through best practices
Bjoern Neal Kirchner, VP Supply Chain Management, Hartmann Group

17.00 KEYNOTE
Building a Hybrid Supply Chain Ecosystem
• Global value chains enable functionality of electronic products
• A diverse portfolio of semiconductors creates inspiring user experiences
• How to connect, orchestrate the resulting supply chain networks?
Stefan Kluge, Senior Director Strategy & Program Foundry and OSAT Management, Intel Corporation

17.30 Closing remarks
Maeve Magner, Innovation for Impact

17.40 End of ESCE
Thank you for supporting this unique event!

Partners

Amazon Business is a marketplace that combines the selection, convenience and value customers have come to know and love from Amazon, with a range of unique features and benefits tailored to businesses of every size. Amazon Business provides easy access to millions of business products at competitive, low prices - everything from IT, office and lab equipment to education and food-service supplies. Amazon Business customers also enjoy VAT exclusive pricing and invoicing, pay-by-invoice as a payment method, multi-user business accounts, approval workflows, purchase system integration, reporting and analytics functionalities, dedicated customer support and much more.

amc Group – We are a consulting firm specialized in procurement including our own Procurement Academy, Procurement Workforce Services and Procurement Apps. Our holistic consulting approach supports our customers during the transformation of their procurement & supply chain, developing it to the next level. Together we make your procurement and supply chain ready for the future of Industry 4.0 and the digitization.

Enterprise Ireland is the trade and innovation agency of the Irish Government and one of the world’s largest seed capital investors. We are responsible for building long-term business relationships between international companies and cutting-edge Irish partners in sectors such as engineering, electronics, construction, life sciences and ICT. Our industry experts understand your needs and can introduce you to a shortlist of innovative Irish companies that can deliver on them.
The innovative Netfira platform provides an all-in-one software solution, which automates all of your operative procurement and sales processes. Hence, there is finally time to focus on the strategic tasks! Regardless of the kind of data or documents, Netfira allows a seamless digital exchange between all business partners. Thus, orders, invoices, ASNs etc. can digitally be transferred, verified and completely automatically processed. Data accuracy: 100%! The onboarding of partners, which works via app and is based on AI, takes some minutes only.

Resilience360 is an innovative platform that helps companies to visualize, track and protect their business operations. The solution facilitates intuitive supply chain visualization, tracks shipments and ETAs across different transport modes and enables near real-time monitoring of incidents capable of disrupting supply chains. Resilience360 easily integrates with business systems and helps companies keep track of risk in combination with their business performance indicators. It enables companies to better ensure business continuity, building risk profiles based on over 31 risk databases, and identifying critical hotspots using heat-maps to mitigate risks and to turn potential disruptions into a competitive advantage.

IntegrityNext enables organizations to monitor 100% of their suppliers for sustainability and compliance in order to meet the regulatory requirements. The IntegrityNext platform automatically obtains the required supplier self-assessments and certificates while monitoring social media for malpractice and reputational risks. Among others, IntegrityNext covers Anti-Bribery & Anti-Corruption, Environmental Protection, Human Rights & Labor, Health & Safety, Supply Chain Responsibility, Data Protection, Cyber Security, Business Continuity, Quality Management, Financial Information, Blacklist Checks, Trading Partner Security and Conflict Minerals.

Ivalua is the platform to strengthen enterprise-wide procurement. It is recognized as a Leader by Gartner and other analysts, and more than 300 companies worldwide use the Source-to-Pay Suite to manage over $500 billion in spending. Employees and suppliers work well with Ivalua, as the platform with its extensive and profound functionality is very user-friendly. Moreover, it can be implemented in a very short time. Due to its high flexibility, Ivalua also fulfills individual as well as changing requirements. This is reflected in a customer retention rate of over 98%. Further information on the many possibilities of Ivalua can be found at www.ivalua.com

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Founded in 2010, Tradeshift is the world’s largest business commerce platform that connects buyers and sellers. Tradeshift connects over 1.5 million companies across 190 countries, processes over half a trillion USD in transaction value yearly, and has a marketplace containing 28 million SKUs. It offers solutions for procure to pay, supplier engagement and financial services, and enables companies and partners to build custom or commercial apps on its business commerce platform. Tradeshift is headquartered in San Francisco, with offices in Copenhagen, New York, London, Paris, Suzhou, Chongqing, Tokyo, Munich, Frankfurt, Sydney, Bucharest, Oslo, and Stockholm.

EXHIBITORS

h&z The consultancy with Head, Heart & Hand

h&z is an internationally operating management consulting firm specializing in business transformation. Our expertise lies in business excellence, procurement and supply chain, production and technology, sales and growth, as well as financial services. Since 1997 we have been using our „head, heart and hand“ philosophy to successfully support clients in large and medium-sized companies within the industrial and financial service sectors. We are located in Munich, Dusseldorf, Paris, Vienna and Zurich.

Onventis Cloud Procurement Network – The Onventis Cloud Procurement Network connects B2B business processes for buyers and suppliers – simply and securely. Onventis has optimized its e-procurement solutions for medium-sized enterprises. In addition to integrated purchasing processes for strategic and operational procurement, the all-in-one procurement network includes on-demand content integration as well as networking possibilities across corporate boundaries. Worldwide, over 350,000 registered users create over 5.5 billion Euro purchasing volume with the Onventis cloud procurement network.

NETWORKING PARTNERS

INFORM

INFORM develops software to optimize business processes with Digital Decision Making based on Artificial Intelligence and Operations Research. The company supplements classic IT systems and increases the profitability and resilience of many companies. Over 750 software engineers, data analysts and consultants serve over 1,000 customers worldwide from various industries, such as container terminals, commercial airports, financial services providers and manufacturing companies among others.

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TALENT-net supports companies in all aspects concerning the human success factor in procurement, logistics and supply chain. We will find your specialist. Your visionary leader. The unconventional thinker. The Interim Manager. And the Digital Native. We identify high potentials – on the external market and within your organisation. Our customized qualification measures will boost the performance of your employees. Together with our partner the Fraunhofer IML, we measure the maturity level of your organization and optimize your digitization strategy. We will make your team fit for Procurement and Supply Chain 4.0.

BCI Global (BCI) is a leading International boutique location selection and supply chain management consulting firm. BCI offers consulting and implementation services all over the globe in the area of: go-to-market strategy; supply chain strategy; network design; transport network and carrier mix optimization; inventory management; S&OP; insourcing/outsourcing of logistics and manufacturing and location/site selection.

Kerkhoff Group - Side by side with our customers we develop tailored solutions leading to operational excellence and substantial profitability increase. As a privately-held company, we have grown organically with our customer’s requirements over the decades and work in interdisciplinary teams, which evolve innovative and intelligent solutions for supply chain, procurement and production.

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## FACTS

### What | When | Where

| What | ESCE Summit 2019  
2nd European Supply Chain Excellence Summit 2019 |
| When | Pre-Event Get-together  
Monday, 24th June 2019  
Summit Day  
Tuesday, 25th June 2019 |
| Where | Hotel Taschenbergpalais Kempinski | Dresden | Germany  
Taschenberg 3  
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Web: www.kempinski.com/dresden |

### Host  
The Association for Supply Chain Management, Procurement and Logistics (BME)

### Fee*  
Free admission  
Delegates are admitted only on personal invitation by BME

* BME reserves the right to qualify your registration before granting this offer. Solution and service providers are welcome to take part as sponsoring partners of the event.

### Peer group  
Executives and senior procurement professionals from international industrial groups*

* BME reserves the right to qualify your registration before granting this offer. Solution and service providers are welcome to take part as sponsoring partners of the event.
REGISTRATION FORM

☐ Yes, I would like to register, free of charge (Summit Day, Tuesday, 25th June 2019)

☐ Pre-Event Get-together, Monday, 24th June 2019

☐ Yes, I am a service/solution provider. Please contact me to discuss my possibilities to participate.

PLEASE COMPLETE WITH ATTENDEE INFORMATION

Last Name, First Name:

Company:

Position, Division:

Phone, Fax:

Email:

Street or P.O. Box:

Postal/ZIP Code, City, Country:

Date, Signature:

* A limited number of hotel rooms have been reserved for conference attendees at a special rate.
  For more information please visit our website at www.bme.de/esce
CONTACTS
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