

OPEN PUBLIC PROCUREMENT 4 EUROPE



Belgium / France / Germany

For better Procurement - Explore your region & meet innovative suppliers

Register Online: Bme.international@bme.de

1. Online Plenary - March 25th, 2021

Enter meeting:

<https://zoom.us/j/97281333426?pwd=TjFaY2t2L05JNjlQeEtMUGZiUHFCQT09>

Time	Topics	
9:30	Opening of the Workshop Per Sievers/ DG for Internal Market, Industry, Entrepreneurship and SMEs /European Commission	
9:45	Experiences in selling to the public sector cross-border Youssef Bouchakor / Key Account Manager France / Preo Software AG	
10:15	Advantages of local and regional Cross-Border Procurement Networks - TED Data Analysis Christian von Deimling / University of the Armed Forces Munich, Germany	
10:30	Virtual Coffee Break & Networking / Opportunity of Matchmaking	
10:45	Break-Out Sessions (Short Introduction to get started)	
	Topics	Moderator
	Establishing a knowledge base on cross-border tendering	BME
	Developing a common language in Cross-Border Procurement	UniBW
12:00	Virtual Coffee Break & Networking / Opportunity of Matchmaking	
12:45	Results from Break-Out Sessions: Moderators will present the results of their Break-Out Sessions	



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2. Cross-border Coffee Talks - March 26th, 2021

Enter meeting:

<https://zoom.us/j/97825559143?pwd=TWtRK2NaOERBT0JWaGxGemhSMDN4UT09>

Time	Topics
11:00	Digital Round Tables - Opportunities and Obstacles for cross-border Procurement
	Workshop 1: Overcoming language barriers when tendering across borders
	Workshop 2: Market research for cross-border procurement
	Workshop 3: Dealing with legal obstacles in cross-border tendering
12:30	Virtual Coffee Break & Networking / Opportunity of Matchmaking